Quiz

Use the space allotted to answer the following questions—do not go outside the given borders. Be concise. Type or write legibly. This quiz is open-book. In turning it in, you acknowledge, on pain of divine judgment, that it is entirely your own work: no looking on other quizzes; no consulting with other students or persons.

Answer the following questions [2 points each]:

**Define “viewpoint discrimination.”**

Restricting the expression of a particular view on a given subject when other views on the same subject are allowed.

**What does Phillip Johnson mean by “the new priesthood.”**

Authoritative ruling bodies among the intellectual elites (e.g., the National Academy of Sciences) that promote naturalism.

**How do “truthful traitors” differ from “loyal liars”?**

Truthful traitors tell their congregations outright that Christianity is bunk whereas loyal liars play along with the Christian sensibilities of their congregations but really are just as heretical as the truthful traitors, believing likewise (without saying so outright) that Christianity is bunk.

**According to Greene, is it more effective to motivate people through reason or emotion? Is an immediate emotional appeal effective?**

Although Greene regards emotional appeals as far more effective than mere appeals to reason, he also suggests that people are naturally defensive, so that an overt emotional appeal may not succeed but instead often requires a set-up.

**What does Robert Greene mean by a “perfect economy”?**

Greene here is talking about a very focused use of force that wastes no resources on one’s own end and creates maximal damage on the enemy’s end by exploiting the enemy’s weaknesses.